

## Civitas Networks for Health Guide to Strategic Business and Technology Member Offerings

# Business and Partnership Opportunities for HIEs, RHICs, APCDs and other members

Version 4, December 27, 2022

### **Background**

Civitas Networks for Health ("Civitas") has three membership categories: Full, Affiliate, and Strategic Business and Technology (SB&T) members.

**Full Members**: non-profit organizations working to improve health care quality and value through an active program of quality measurement and public reporting, an active program of quality improvement, or by providing health information exchange services.

<u>Affiliate Members</u>: organizations committed to improving health and health care in the US through multi stakeholder collaboration with missions supportive of the missions of full member HIEs and RHICs.

**<u>SB&T Members</u>**: an established business entity that offers products and/or services relevant for full and associate members.

Civitas strongly recommends that full members prioritize SB&T members in procurement or partnership activities. SB&T members are an important part of the Civitas community and have made a significant investment to support Civitas through membership dues and conference and other event sponsorships.

Similarly, Civitas encourages all members to reach out to our staff with questions about products and services offerings. Civitas works with SB&T members to create shared services and other group purchasing opportunities, and we are also happy to connect our members for partnership purposes.

### **Guide**

Please note – Version 3 of this guide includes all Civitas SB&T members in good standing who responded to our request to provide information for this guide. If you represent an SB&T member who would like to be included in the next version of this guide, please contact Cora Bauman at <u>cbauman@civitasforhealth.org</u>.



Categories of Specialty in V3: Health Information Exchange and other Health IT, Cloud Infrastructure, Patient Identity/Matching, Data and Analytics, Services – Implementation, Policy, Program Support.





### Health Information Exchange and other Health IT

**ACCORIAN <u>Accorian</u>**: Accorian is a full-service cybersecurity firm specializing in HIPAA, HITRUST, and SOC 2 certifications along with security testing. Additionally, Accorian is an external assessor for HITRUST. Accorian's strategic priorities include working with our clients to increase their overall security maturity and defensive posture.

Point of Contact: Premal Parikh (premal.parikh@accorian.com), Founder and CEO

# Bamboo 🔅 Health

**Bamboo Health:** Appriss Health and PatientPing have come together as Bamboo Health, creating one of the largest, most interoperable care collaboration networks in the nation, able to serve the physical and behavioral health of every patient. At Bamboo Health, we're transforming patient care in America by providing solutions and networks that enable payers, providers, and care teams to collaborate on patients across almost the entire continuum of care. *Point of Contact*: Vatsala Kapur (vkapur@bamboohealth.com), Senior Director, External

Affairs & State Strategy



**BeyondHIE:** BeyondHIE is a partnership between four premier health care companies with extensive expertise in health information exchange (HIE), point of service clinical information message delivery, quality measurement, outcomes reporting, and clinical process improvement: Comagine Health,

Idaho Health Data Exchange (IHDE), UHIN, Orion Health. Point of Contact: Lorraine Siciliano (Isiciliano@BeyondHIE.org), Chief of Staff



**BluePath Health** provides health care consulting to BluePath health systems, government and commercial payors, technology providers and grant makers. We develop technology providers and grant makers. We develop  $E \land L \top H$  forward-thinking policies and strategies that improve care delivery and community health. BluePath Health

works with HIEs and other Civitas members in several ways. For example, we currently convene Connecting for Better Health, a coalition established in 2021 dedicated to advancing data sharing policy in the state of California. Our participants include HIEs,



health plans, provider organizations, social services organizations, and government agencies, among others, that seek to provide collective input on topics of shared concern, including the California Data Exchange Framework, privacy and security regulations, and legislation. BluePath Health has provides strategy and management support on several HIE and CIE initiatives. <u>*Point of Contact*</u>: Timi Leslie (timi.leslie@bluepathhealth.com), Founder, President/CEO



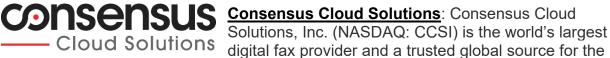
<u>**Clareto:**</u> Clareto operates the nation's largest interoperability network purpose-built for the insurance industry. Today, our network spans 25+ HIEs, EHR vendors, and other data partners, enabling leading life,

disability income, and long-term care insurance providers to access electronic health data for underwriting, claims, and related use cases. We are committed to delivering value to our HIE partners – we reimburse participating HIEs on a per case basis and offer in-kind support to HIEs, including policy benchmarking, business case modeling, implementation assistance, and more. Founded by MedVirginia HIE in 2017, Clareto is an eHealth Exchange anchor participant and was recently acquired by Munich Re, one of the world's leading providers of reinsurance, primary insurance, and insurance-related risk solutions.

Point of Contact: Stephen Hrinda (shrinda@clareto.com), VP Data Solutions



<u>Collabrity Health</u>: Collabrity Health provides services and a fully functional and rapidly evolving HIE platform that any member can use to migrate current operations to a cloud HIE as a Service (HIEaaS). Or an HIE may work with Collabrity Health to define a roadmap of transition that works for them, selectively choosing and adopting a tailored set of solutions and services.



transformation, enhancement and secure exchange of digital information. We leverage our 25-year history of success by providing advanced solutions for regulated industries such as healthcare, finance, insurance and manufacturing, as well as state and federal government. Our solutions consist of: cloud faxing; digital signature; intelligent data extraction using natural language processing and artificial intelligence; robotic process automation; interoperability; and workflow enhancement that result in improved outcomes. Our solutions can be combined with best-in-class managed services for optimal implementations. For more information about Consensus, visit consensus.com and follow @ConsensusCS on Twitter to learn more. <u>Point of Contact</u>: Alyssa Beard (alyssa.beard@consensus.com), Marketing Events Manager



**COTIVIT** <u>Cotiviti</u>: Cotiviti focuses on improving the financial and quality performance of their clients. Specifically, Cotiviti works with partners such as health information exchanges, EHR vendors, and health systems to acquire clinical data- on behalf of health plans- for quality reporting, payment integrity, and risk adjustment. Cotiviti analyzes this information, in combination with financial data points, to help payers discover ways to improve efficiency and quality. *Point of Contact:* Katie Devlin (kathleen.devlin@cotiviti.com), VP, Interoperability



**Deloitte**: Deloitte's Government and Public Services (GPS) Digital Health practice encompasses repeatable solutions that solve signature health-related technology issues for our clients. Across the three market offerings in our practice, we provide end-to-end services and solutions to federal agencies and states that fulfill their mission. Our assets support the orchestration,

exchange, and transmittal of information to enable seamless interoperability and the management of health care events, procedures, benefit plans, and enablement of care delivery through emerging digital technologies. We also provide aggregation and analytics of health and health-related data to support the prevention of diseases and promotion of improved health. How can we make a difference together? Contact us to get started. Point of Contact: John Ezzard (jezzard@deloitte.com), Digital Health Managing Director.

# eVigils

**<u>eVigils</u>**: eVigils paves the 'last mile' of patient care with intelligent delivery and smart connectivity. eVigils applications generate 'signals' - the right information at the right time delivered to the right person, provider and patient. Incorporating non-invasive integration expertise, alogorithms that flex with clinical workflows, and intuitive applications,

eVigils removes waste in the delivery of patient care. Our connectivity skills are honed over the past 35 years. eVigils first success connected early Apple computers to IBM mainframe applications. Next we enabled disparate community physician EMRs to place orders in reference lab systems and deliver more than 100 million results. Today we streamline collaboration across the care continuum, as well as directly engage the patient. *Point of Contact*: Andrew Rittler (arittler@evigils.com), CEO





Health Gorilla: Health Gorilla was founded in 2014 with a mission to unite our country's disparate health data. Today they offer an industry-leading FHIR-native Health Interoperability Platform, compliant with R4

profiles, and a national Health Information Network that allows the entire health care ecosystem to seamlessly share clinical data. Health Gorilla's interoperability solutions and HIN power fundamental health care workflows and data exchange scenarios that enable an easy "on-ramp" to the national exchange of data.

Health Gorilla has worked closely with ONC and RCE for the last few years and will be one of the first organizations pursuing a Qualified Health Information Network (QHIN) designation under TEFCA later this year. They created their interoperability solutions and HIN based on the TEFCA requirements and believe their advanced technology satisfies TEFCA and ONC's goal to establish a floor of universal interoperability across the country.

Point of Contact: Karla Mills (kmills@healthgorilla.com), Chief Operating Officer



**Health Net**: At Health Net, LLC we believe every person deserves a safety net for their health, regardless of age, income, employment status or current state of health. Founded 40 years ago, we remain dedicated to transforming the health of our community, one person at a time. Today, Health Net's 3,000 employees and 85,000

network providers serve more than three million Californians. We provide health plans for individuals, families, employers, people with Medicare and people with Medi-Cal coverage for every stage of life. We also offer access to substance abuse programs, behavioral health services, employee assistance programs and managed health care products related to prescription drugs. Visit HealthNet.com.

<u>Point of Contact</u>: Patrick Kurlej (<u>patrick.kurlej@healthnet.com</u>), Director, Electronic Medical Record Data, Data Exchange & Incentives Administration

**Innsena**: Innsena is a strategy-first, go-to-market consulting firm for healthcare.



We leverage market positioning, market access, public relations, and relationship building to develop initiatives that address your primary business goals – including rapid growth, market education, health policy, and more. We build and execute custom programs based on a holistic view of your business, current market conditions, and near- and long-term business goals. *Point of* 

Contact: Kat McDavitt (katmcdavitt@innsena.com), Partner, Chief Strategy Officer





**InterSystems**: Established in 1978, InterSystems provides innovative data solutions for organizations with critical information needs in the health care, finance, and logistics sectors and beyond. Our cloudfirst data platforms solve interoperability, speed, and

scalability problems for organizations around the globe. InterSystems also develops and supports data management in hospitals through the world's most proven electronic medical record, as well as unified care records for health systems and governments through a powerful suite of health care data integration solutions. The company is committed to excellence through its award-winning, 24×7 support for customers and partners in more than 80 countries. Privately held and headquartered in Cambridge, Massachusetts, InterSystems has 25 offices worldwide. For more information, please visit InterSystems.com. *Point of Contact:* Tom Lowry (tlowry@intersystems.com), Senior Healthcare Account Executive



**Invitae**: Cures Gateway - enables HIEs to provide secure, self-service access by patients to their own medical records and seamlessly transfer those records into the patients' personal health apps of choice. Doesn't require any software installation at HIE, nor any patient help desk function at HIE. Meets requirements of 21st Century Cures Act. *Point of Contact*: Gleen Keet (glenn.keet@invitae.com), Lead, HIE Strategy.



<u>J2 Interactive</u>: J2 Interactive is an award-winning healthcare IT services firm with deep expertise in application development, interoperability, and analytics that drives innovations in health information exchange, master data management, and population health.

Founded in 2001, J2 has established a reputation as one of the leading providers of customized technology solutions to hospitals, labs, medical device companies, research centers, and HIEs. J2's approach is rooted in a fundamental belief that systems succeed or fail based on how well they serve the people who depend upon them. To learn more, visit www.j2interactive.com and follow J2 on Twitter @j2\_interactive. *Point of Contact:* Jen Carter (jcarter@j2interactive.com), Executive Director of Marketing





<u>Juno Health</u> has specialized in developing health information solutions under DSS, Inc. for more than 30 years. Our industry experts create flexible software and integrated systems that transform clinical care processes. We combine passion with innovation to deliver the best patient outcomes for even the most unique patient care needs. <u>Point of Contact</u>: Leonard Tambasco (<u>Itambasco@dssinc.com</u>), Senior Advisor



<u>KPI Ninja</u>: KPI Ninja is a leader in healthcare interoperability, enterprise analytics and health information exchange solutions. Using a signature mix of innovative technology solutions and services, we partner with HIEs to support their strategic goals by offering a Community Health Record and applications that support participants' data needs

related to data exchange, value-based care, and advanced analytics all from a single platform for a unified user experience. Our platform is aligned to initiatives led by CMS, ONC, NCQA, including holding NCQA's Data Aggregator Validation (DAV) Certified Data Partner status, eCQM Certification, Measure Certification for HEDIS® Health Plan 2021, PCMH and PCSP Prevalidation, and ONC Health IT Certification demonstrating our commitment to serving as a trusted brand.

<u>Point of Contact</u>: Renee Towne (<u>rtowne@kpininja.com</u>), Vice President of Population Health



**Kno2**: Kno2 is intent on democratizing healthcare communication for everyone through our easy to use technology, disruptive economics and aggressive efforts to reach the underserved. From our founding, Kno2 is driven to solve the most difficult challenges in healthcare interoperability and make communication available to everyone. <u>Point of Contact</u>: Jon Elwell (jelwell@kno2.com), President/CEO





<u>Kuma</u>: Kuma is a privacy, security, and identity consulting company that provides services to multiple HIEs and healthcare organizations across the United States. Kuma has successfully delivered projects across numerous clients in the federal, state, and local, and commercial sectors and maintains strong relationships across the privacy and security market to best position

organizations of all size and maturity for success. Our staff supports organizational navigation of complex business drivers, technology controls and policy implementations to produce outcomes that matter. We are also monitoring the impact of TEFCA and other identity regulations and can provide insights and guidance on identity questions and services as well. *Point of Contact*: Massimo Marini (massimo.marini@kuma.pro), Director

MedAllies : MedAllies securely delivers vital health information to impact care by operating nationwide interoperable networks supporting all health care constituents.

<u>Point of Contact</u>: Tom Visotsky (tvisotsky@medallies.com), Chief Commercial Officer



**NextGen Health Data Hub (HDH)**: NextGen is a cloud native, API first platform, that provides a modern and extensible solution for aggregating healthcare data. As a SaaS solution, and in partnership with Amazon Web Services, HDH provides a robust, reliable, performant platform that will lower client ownership costs, enable system-wide connectivity, and supporting growth needs for HIEs, hospitals and large ambulatory practices. HDH provides customizable

views of patients, manages physical and behavioral health data with a robust RBAC and consent framework, an integrated EMPI and automated workflow engine, and through NextGen Connect, industry-standard protocols enable interoperability with local, regional, and national health information exchanges. Point of Contact: Muhammad Chebli (<u>mchebli@nextgen.com</u>), VP, Solutions





**NinePatch, Inc.**: Social determinants of health (SDOH) significantly impact the well-being of persons with economic and social needs, chronically ill, and aging populations. NinePatch® software solutions support care coordination for health care, mental health, behavioral health, and social needs. Whole Person Care white-labeled software streamlines care coordination with no wrong door support, and features robust identity consent and screening tools, reporting,

and time saving referral processes. RIE<sup>™</sup> (Referral Information Exchange) allows organizations to make closed loop referrals across disparate systems regardless of an organization's technical capabilities. NinePatch<sup>™</sup> Convener Services links providers in the public, private and community sectors to make it easy for members, patients, clients, and consumers to get the care they need at any service entry point. <u>Point of Contact</u>: Leigh Sterling-Gooden, (<u>leigh@ninepatch.com</u>), President/CEO

# ONYX

Onyx Technology, LLC: Onyx Technology, LLC creates innovative data interoperability solutions for the nation's largest healthcare organizations. Based in Elkridge, Md., Onyx is bringing to market SAFHIR, a cloud-first platform that will seamlessly allow healthcare providers to meet new data interoperability standards from the Centers for Medicare & Medicaid Services. Onyx emerged from NewWave, a leading telecom and IT services company, following the creation of the first nationwide FHIR-based API, Blue Button 2.0 for CMS. Onyx's innovation enables its customers to garner the greatest value from their participation in the healthcare ecosystem of tomorrow through a focus on standards based, interoperable technologies that ensure the security, privacy and delivery of data. For more information, please visit www.onyxhealth.io. Point of Contact: Susheel Ladwa (susheel.ladwa@onyxhealth.io), President/CEO





**Optum**: Optum is a leading health services innovation company dedicated to helping make the health system work better for everyone. With more than 160,000 people worldwide, Optum combines technology, data and expertise to improve the delivery, quality and efficiency of health care. Optum uniquely collaborates with all participants in health care, connecting them with a shared focus on creating a healthier world. Hospitals,

doctors, pharmacies, employers, health plans, government agencies and life sciences companies rely on Optum services and solutions to solve their most complex challenges and meet the growing needs of the people and communities they serve. <u>Point of Contact</u>: Linda Michaelsen (<u>linda.michaelsen@optum.com</u>), Director, Healthcare Interoperability Standards



**Orion:** Orion Health is a leading global provider of health information technology, advancing population health and supporting the delivery of optimized care across the entire health ecosystem. With over 28 years' experience, Orion

Health's focus has been on delivering comprehensive, full-service solutions including software, services and support for health care organizations that empower clinicians and caregivers with the right information to deliver the best possible care. For more information, visit orionhealth.com.

Point of Contact: Kara Hill (kara.hill@orionhealth.com), Marking Manager North America

# PHILIPS

<u>Philips:</u> Philips is a leading health technology company focused on improving people's health and enabling better outcomes across the health continuum from healthy living and prevention, to diagnosis, treatment and home care. Philips leverages advanced technology and deep clinical and consumer insights to deliver integrated solutions to

improve health outcomes, patient and staff experience and reduce costs of care. Headquartered in the Netherlands, the company is a leader in diagnostic imaging, image-guided therapy, interoperability and health informatics, as well as a consumer in health and home care. Philips HIE Image Enablement solution allows existing HIE infrastructure to exchange diagnostic imaging data from all providers within a regional, state, or multi-state network to support cross-enterprise clinical imaging workflows. <u>Point of Contact:</u> Benjamin Stover (<u>benjamin.stover@philips.com</u>), Director of Strategic Accounts



## **PointClickCare**<sup>®</sup>

**PointClickCare**: PointClickCare, formally Collective Medical, is the leading health care technology platform enabling meaningful collaboration and access to real-time insights at any stage of a patient's health care journey. PointClickCare's single platform spans the care continuum, fostering proactive, holistic decision-making and improved outcomes for all. Over 25,000 long-term

post-acute care providers, and over 1,600 hospitals use PointClickCare today. <u>Point of Contact</u>: Steve Holt, (<u>Steve.Holt@pointclickcare.com)</u>, Senior Director Government Affairs

## RHAPSODY

**Rhapsody** partners with healthcare organizations around the globe delivering its adaptable Interoperability Suite to reliably connect, classify, and clean data. Rhapsody health solutions power the applications and workflows that improve clinical, operational, and financial outcomes today while helping teams respond to and prepare for changes on the horizon. Rhapsody is committed to empowering people throughout the

healthcare ecosystem, from specialty clinics to large care networks, from public health to health technology, and everything in between. <u>*Point of Contact:*</u> Andrew MacLean (<u>marketing@rhapsody.health</u>), Director, Sales Enablement



Secure Exchange Solutions: Secure Exchange Solutions is an industry-leading provider of interoperable, cloud-based clinical data exchange, realtime health event notifications, and AI/NLP powered clinical data analysis technologies. Our nationally recognized HISP and directory service platform provide HIEs last mile connectivity and critical information

exchange for care coordination, community-based referrals, health event alerting, public health reporting, and care gap management to support provider and health plan requirements. Health information exchanges, hospitals, health systems, ambulatory and acute care providers, and their HIT application partners rely on Secure Exchange Solutions for integrated secure exchange that aligns with the 21st Century Cures Act interoperability goals.

<u>Point of Contact</u>: Patrick Hobson (<u>phobson@secureexsolutions.com</u>), Director of Marketing



# DIGITAL HEALTH

**Smile Digital Health** is a health information **Simile Digital Health** is a health information technology company focused on delivering better global health through open standards. Our enterprise-grade, open framework data fabric and integration platform fuels healthcare's digital transformation and accelerates value creation across all patient journeys at scale. Powered by our HL7® FHIR® standard-based

clinical data repository (#SmileInside), our platform enables collaboration and allows organizations to ingest, transform, store, enrich, analyze, aggregate and meaningfully share the health information to power digital transformation. We prepare health information exchanges, healthcare providers, payers, researchers and life sciences organizations for a connected future beyond legacy systems, adding new value through intelligent use of information and ultimately delivering better population and patient outcomes.

# surescripts

Surescripts: Surescripts aligns nearly all electronic health records (EHR) vendors, pharmacy benefit managers, pharmacies and clinicians in the U.S., plus health plans, long-term and post-acute care

organizations, specialty hubs and specialty pharmacy organizations. All of these people and organizations working together make up the Surescripts Network Alliance. Point of Contact: Andrew Borgschulte (andrew.borgschulte@surescripts.com), Principle Product Marketing Manager

**Unite Us**: Unite Us aligns all stakeholders from health care, government, and the community around a shared goal to improve health. Their proven infrastructure provides both a person-centered care coordination platform and a hands-on community engagement process; they work hand-in-hand with communities to ensure services are seamlessly

delivered to the people who need them most.

Point of Contact: Courtney Pellegrini (courtney.pellegrini@uniteus.com), Product Marketing Manager



Velatura Public Benefit Corporation: Velatura Public Benefit Corporation creatively connects and aligns people, organizations, technology, ideas, and information in both the public and private sectors to improve health care, reduce costs and to increase

satisfaction of stakeholders in the health IT value chain. Through its operating units of Velatura Services, Velatura HIE Corp and USQHIN, Velatura Public Benefit Corporation



looks to service the landscape of needs across the country for sustainable interoperability.

<u>Point of Contact</u>: Courtney Baker (<u>courtney.baker@mihin,.org)</u>, Director, Marketing & Communications



Zen Healthcare IT: Zen Healthcare IT is an interoperability technology and consulting firm. Zen helps all stakeholders in healthcare - vendors, providers, public health, payers, HIEs, and ACOs simplify interoperability. Using Zen's fully managed and secured technology solutions and years of subject matter expertise, Zen's team of solution architects, engineers, and implementation specialists get our clients sharing data faster. Zen's range of solutions address all aspects of developing, implementing,

monitoring, and maintaining a broad range of healthcare interfaces including HL7v2, API / FHIR, IHE (XCA, XDS), C-CDA, and proprietary data formats. <u>Point of Contact</u>: Dan Benson (<u>danb@consultzen.com</u>) Client Engagements Coordinator



**ZOLL Data Systems**, a division of ZOLL Medical Corporation, is a healthcare software solutions provider that empowers hospital, EMS and Fire, and billing/accounts receivable teams to deliver more—from better patient outcomes to operational efficiencies and greater revenue capture. We leverage decades of clinical expertise, relentless customer focus, and a powerful cloud-based platform to help tackle the unique challenges of

healthcare from EMS dispatch to facility discharge and AR optimization. Our business exists to help save more lives through data-driven innovation and interoperability, opening new pathways for our customers to achieve the highest levels of care, collaboration, and reimbursement. <u>Point of Contact</u>: Philip Wang (<u>pwang@zoll.com</u>), Product Marketing and Marketing Operations



**Zus Health** is the only shared health data platform designed to accelerate healthcare data interoperability by providing easy-to-use patient data at the point of care via API, embedded components, and direct EHR integrations. Our mission is to catalyze healthcare's greatest inventors by maximizing the value of patient insights - so that they



can build up, not around. <u>Point of Contact</u>: Nadine Peever (<u>npeever@zushealth.com</u>) Data Partnerships Director





## Cloud Infrastructure



<u>Amazon Web Services</u> is the trusted technology partner for the global healthcare and life sciences industry. As the most mature and reliable cloud platform—with an extensive portfolio of healthcare and life sciences solutions—AWS provides the security and privacy to operate in a highly regulated industry. With AWS, organizations can increase the pace of innovation, unlock the potential of data, and personalize

the healthcare journey. Along with Healthcare and Life Science, they also support State and Local HHS Agencies including Medicaid and Public Health. AWS partners, expertise and networks outside of HIEs may also be of interest to members as they are looking to expand beyond the traditional services and customers. <u>Point of Contact:</u> Mary-Sara Jones (<u>marysaj@amazon.com</u>), HHS, Interoperability & SDOH Leader



#### Patient Identity/ Matching



<u>**4medica**</u>, the country's leading health data quality (HDQ) platform, focuses on the delivery of safer health care by resolving patient registration challenges at the point of care and guaranteeing patient matching at

99% accuracy. Over 100 of the most prominent health systems, health information exchanges, commercial laboratories, imaging centers, provider and public health organizations trust 4medica to manage their identity and health data quality management requirements. 4medica leverage A.I. and the most advanced identity matching technology available today. Our health data quality platform reduces patient safety risks, improves better care, reduces payment denials, and improve access to reliable and actionable health data. 4medica is HITRUST Certified an integrates with leading EHR, HIS, LIS, RIS and other health data management systems used throughout the healthcare industry. For more information, please visit www.4medica.com. *Point of Contact*: Gregg Church (gchurch@4medica.com), President



<u>Verato</u>: Verato, the identity experts for healthcare, enables better care everywhere by solving the problem that drives everything else: knowing who is who. Over 70 of the most respected brands in healthcare rely on Verato as the single source of truth for identity. Our nextgeneration identity platform can help you attract, care for, satisfy, and retain more people because you fully understand their preferences, risks, and needs at every

touch point. Organizations can integrate with our HITRUST-certified platform at every step of the care journey across CRM, EHR, enterprise analytics and digital health experiences quickly and at scale. For more information, please visit <u>www.verato.com</u>. *Point of Contact*: Gretchen Hoffman (<u>gretchen.hoffman@verato.com</u>), Senior Director



## Data and Analytics



**Diameter Health** cures clinical data disorder with technology that normalizes, cleanses, enriches, and deduplicates clinical data from any certified electronic health record. This creates a single, unified source of longitudinal, structured patient information for improved care and actionable analytics. Diameter Health is certified by the National Committee for Quality Assurance (NCQA) and the ONC to report e-clinical

quality measures and empowers organizations that depend on multi-source data streams, such as Health Information Exchanges (HIEs), Accountable Care Organizations (ACOs), health systems and health plans, to realize greater value from their data. <u>Point of Contact</u>: Josh Salazar (joshua.salazar@availity.com), Senior Product Marketing Manager, Clinical Solutions



**<u>eHealth Technologies</u>**: eHealth Technologies is the leading provider of image-enabled Health Information Exchange (HIE) and medical record retrieval and organization services. With customers across the country, eHealth Technologies works with prominent HIEs throughout the US and top-ranked hospitals, including 16 of the 20 U.S. News & World Report Honor Roll Hospitals for 2018-2019. eHealth Connect® Image Exchange enables HIE subscribers

access to full diagnostic quality medical records in the context of the patient record. The companys eHealth Connect® solutions enhance patient and physician satisfaction by streamlining care transitions and assuring physicians have the right information to care for their patients. <u>Point of Contact</u>: John Reifenberger (john.reifenberger@ehealthtechnologies.com), Director, PMO & Customer Service

# HITRUST

HITRUST: HITRUST champions programs that safeguard sensitive information and manage information risk for global organizations across all industries and throughout the supply chain. In collaboration with privacy, information

security, and risk management leaders from the public and private sectors, HITRUST develops, maintains, and provides broad access to its widely-adopted common information risk and compliance management framework and related assessment and assurance methodologies. *Point of Contact*: Eric Rozier (eric.rozier@hitrustalliance.net), Director





**<u>Pluto</u>**: Pluto is a multi-functional, automated technology that aggregates EHR data within minutes, cleans it to FDA-compliant harmonization levels, identifies gaps in care, and connects patients with care. Pluto has access to most major EMRs (12 at this time, or 90% of the U.S. market), and retrieves records through an automated process on behalf of patients, so recall is minimized - there is no need to remember names of doctors, health

centers, or recall portal log-ins. Adhering to stringent security and privacy standards, this consumer-friendly platform is the first data aggregation platform to combine health records, claims data and personalized consumer insights into one platform. In this way, Pluto empowers patients with their data, while also helping providers, researchers, and caregivers get data they need to optimize care for patients. Please visit <u>www.trypluto.com</u>. Point of Contact: Joy Bhosai (joy@pluto.health), CEO



**Vorro Health**: We empower organizations to take a very strategic posture towards data integration and analytics truly connecting everything in your digital world. We acquire over tens of millions of ADT messages a month, then delivering those via socket and REST based integrations. Our 340b solution connects over 300 Federally Qualified Health Centers across the country. In that, we have integrations with dozens of different EHRs, including

Cerner, EPIC, NextGen, eClinicalWorks and many others. We also have integration solutions with Cerner and EPIC via FHIR. We provide data exchange in ePrescribing for several post-acute providers exchanging HL7 and NCPDP data with Pharmacy systems such as Frameworks, QS1, and OmniCare. We also provide a solution for ePrescribing with durable medical equipment providers and suppliers. Our HIE solution is connected in several states like Pennsylvania, Wisconsin, New York, and Colorado. This brings data into the HIEs via IHE profiles, sFTP, socket and REST based APIs. Vorro has extensive experience in transforming and exchanging EDI X12 based documents across the revenue cycle and claims management processes.Our approach will be to build a foundation that allows you to scale, as your integration needs scale. Our pricing is simple and affordable. Integrate Now. Point of Contact: Billy Waldrop (bwaldrop@vorrohealth.com), COO



#### Services – Implementation, Policy, Program Support



Intelligent Medical Objects: Intelligent Medical Objects is a healthcare data enablement company that ensures clinical data integrity and quality—making patient information fit-for-purpose across the healthcare ecosystem, from hospitals to health information exchanges to payers, and beyond. IMO's vast footprint in EHRs powers our ability to capture and preserve clinical intent at the highest level of specificity. Our secure technology platform and products then help our clients to transform and extract the greatest value from their data.

In short, IMO is the catalyst that enables accurate documentation, precise population cohorting, optimized reimbursements, robust analytics, and better care decisions to optimize patient outcomes. <u>Point of Contact</u>: Katia Arteaga (<u>karteaga@imohealth.com</u>), Associate Product Marketing Manager



Intrepid Ascent: Intrepid Ascent guides its clients through the terrain of digital transformation toward elevated community health. Across the United States, local innovation is driving the integration of health and social services to deliver holistic care that addresses health equity. The service models emerging in this cross-sector landscape require active collaboration and data exchange among diverse partners. At Intrepid, we support our clients on their paths to adopting scalable technologies with a human-

centered approach focused on both individual experience and collective impact. Let's summit together.

<u>Point of Contact</u>: Alex Horowitz (<u>alex@intrepidascent.com</u>), Vice President, Technology Strategy

# MedicaSoft

<u>MedicaSoft:</u> MedicaSoft is a health care technology solutions company that creates modern, open, cost-effective, easy to implement

and use, HL7® FHIR®-based software products that connect users with data to improve health care quality and efficiency. With decades of experience delivering solutions to commercial and federal government clients, MedicaSoft will help you succeed. <u>Point of Contact</u>: Helen Figge (<u>Helen.figge@medicasoftllc.com</u>), Chief Strategy Officer





**Outcome Healthcare:** Outcome Healthcare is comprised of highly skilled healthcare professionals, averaging over 15 years of healthcare experience in developing solutions to integrate, connect, and relieve the burden of information sharing. Our Business Analysts and Product Solution experts include departmental experts for clinical data, healthcare

standards, enrollment, eligibility, and IT experts. We specialize in digital transformation, process improvement, and workflow optimization. With professional backgrounds as subject matter experts with hands-on experience, our team has served HIEs, health plans, health systems and a variety of providers. This experience benefits our clients during implementation to determine select systems, processes, and workflows meet the needs and expectations across the vendor landscape.

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